
AN

OVERVIEW OF WEST

INDIAN TOBACCO

COMPANY LIMITED

Prepared by:

The Caribbean Centre for Money and Finance

30th April 2013.

The West Indian Tobacco Company Limited is incorporated in the Republic of Trinidad and Tobago. The Company is listed on the Trinidad and Tobago Stock Exchange. The address of the registered office is Corner Eastern Main Road and Mt. D'or Road, Champs Fleurs, Trinidad, West Indies. It is a subsidiary of British American Tobacco (Investments) Limited, a company registered in the United Kingdom. Its ultimate parent company is British American Tobacco p.l.c., a company registered in the United Kingdom. The principal business activities of the Company are the manufacture and sale of cigarettes.

The Year at A Glance

| | 2012 \$'000 | 2011 \$'000 | Change % |
|--|------------------|------------------|-------------|
| Revenue | <u>868,022</u> | <u>763,153</u> | 13.7% |
| Gross Profit | 621,129 | 541,144 | 14.8% |
| Total Expenses | <u>(144,909)</u> | <u>(139,155)</u> | 4.1% |
| Operating Profit | 476,220 | 401,989 | 18.5% |
| Interest Income | <u>16</u> | <u>21</u> | -23.8% |
| Profit Before Taxation | 476,236 | 402,010 | 18.5% |
| Taxation | <u>(126,197)</u> | <u>(111,794)</u> | 12.9% |
| Profit for the year | 350,039 | 290,216 | 20.6% |
| Other Comprehensive Income | | | |
| -Actuarial gains/ (losses) on Pension and Other Post-retirement Benefits | (10,524) | (7,873) | 33.7% |
| Total Comprehensive Income for the year | <u>339,515</u> | <u>282,343</u> | 20.2% |

Source: 2012 Annual Report

Statement Of Financial Position

(Expressed in Trinidad and Tobago Dollars)

| | Notes | 31 December | |
|--|-------|----------------|----------------|
| | | 2012 \$'000 | 2011 \$'000 |
| Non-current Assets | | | |
| Property, plant and equipment | 5 | <u>215,152</u> | <u>218,068</u> |
| Current Assets | | | |
| Inventories | 6 | 48,017 | 43,227 |
| Trade and other receivables | 8 | 31,665 | 20,421 |
| Cash and cash equivalents | 9 | <u>134,787</u> | <u>100,816</u> |
| | | <u>214,469</u> | <u>164,464</u> |
| Total Assets | | <u>429,621</u> | <u>382,532</u> |
| Shareholders' Equity | | | |
| Share capital | 10 | 42,120 | 42,120 |
| Revaluation surplus | 5.1 | 48,276 | 48,942 |
| Retained earnings | | <u>137,410</u> | <u>98,808</u> |
| | | <u>227,806</u> | <u>189,870</u> |
| Non-current Liabilities | | | |
| Deferred income tax | 11 | 5,536 | 10,075 |
| Retirement benefit obligation | 12 | 61,064 | 68,314 |
| Post employment medical benefit obligation | 12 | <u>6,439</u> | <u>7,062</u> |
| | | <u>73,039</u> | <u>85,451</u> |
| Current Liabilities | | | |
| Trade and other payables | 13 | 87,336 | 81,594 |
| Due to parent company | 20 iv | 10,211 | 3,649 |
| Dividends payable | | 26,157 | 15,703 |
| Taxation payable | | <u>5,072</u> | <u>6,265</u> |
| | | <u>128,776</u> | <u>107,211</u> |
| Total Liabilities | | <u>201,815</u> | <u>192,662</u> |
| Total Equity and Liabilities | | <u>429,621</u> | <u>382,532</u> |

(Full Report can be downloaded at:

[http://www.batcentralamerica.com/group/sites/bat_88lh9a.nsf/vwPagesWebLive/DO87JH9T/\\$FILE/medMD96SQPX.pdf?openelement](http://www.batcentralamerica.com/group/sites/bat_88lh9a.nsf/vwPagesWebLive/DO87JH9T/$FILE/medMD96SQPX.pdf?openelement))

Statement Of Comprehensive Income

(Expressed in Trinidad and Tobago Dollars)

| | Notes | Year Ended 31 December | |
|--|-------|---------------------------|------------------------------|
| | | 2012 \$'000 | 2011 \$'000 (Restated) |
| Gross Turnover (including excise) | 14 | <u>1,107,575</u> | <u>1,006,470</u> |
| Revenue | 14 | 868,022 | 763,153 |
| Cost Of Sales | 15 | <u>(246,893)</u> | <u>(222,009)</u> |
| Gross Profit | | 621,129 | 541,144 |
| Distribution Costs | 15 | (20,024) | (15,505) |
| Administrative Expenses | 15 | (96,490) | (91,109) |
| Other Operating Expenses | 15 | (31,387) | (36,171) |
| Other Income | 16 | <u>2,992</u> | <u>3,630</u> |
| Operating Profit | | 476,220 | 401,989 |
| Interest Income | | <u>16</u> | <u>21</u> |
| Profit Before Taxation | | 476,236 | 402,010 |
| Taxation | 17 | <u>(126,197)</u> | <u>(111,794)</u> |
| Profit For The Year | | 350,039 | 290,216 |
| Other Comprehensive Loss | | | |
| Actuarial losses on pensions and other post retirement benefits | | <u>(10,524)</u> | <u>(7,873)</u> |
| Total Comprehensive Income For The Year | | <u>339,515</u> | <u>282,343</u> |
| Earnings Per Ordinary Share | 18 | <u>\$ 4.16</u> | <u>\$ 3.45</u> |
| Dividends Per Ordinary Share | 19 | <u>\$ 3.82</u> | <u>\$ 3.18</u> |

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